

Protecting Construction Cash Flow During Tough Times



[Article was originally posted on www.constructconnect.com]

By Patrick Hogan,

Many construction companies operate on razor thin margins and most are definitely not strangers to cash flow issues. Compound those with a crisis and things can get rocky fast. However, dealing with financial hardships and challenging stretches in business life have given contractors and other construction business owners the skills and steadfastness to withstand difficult times.

As the world faces uncertainty, construction is one of the industries that continue to march on. But, given the bigger context, it's important for construction business owners to safeguard their cash flow and protect their revenue.

Here are five ways to protect revenue in construction, something doubly important during this time.

Maximize Legal Avenues

Since construction is such a big industry that weaves itself throughout many different fields, it also is the subject of a big chunk of legislation. Protecting revenue in the time of crisis demands being familiar with legislation concerning construction inside and out. All states have laws that

protect both clients and contractors when it comes to construction contracts. On the side of the contractor, state mechanics lien laws is definitely a must-know, inside and out.

A mechanics lien is a legal claim on the construction property in case of nonpayment—something you can leverage in case you're having an issue getting paid. It varies state to state, but most states require that you file a preliminary notice, a notice to owner, or a similar form to secure and protect your right to file a mechanics lien in the event that you find it hard to receive payment from clients or general contractors. Make sure you file the necessary notices to secure your right to lien, just in case.

Vet Clients

While it may be tempting to accept every project especially in times of financial crunch, it is even more prudent to vet clients thoroughly first before signing on the dotted line. Check their documents, inquire on their liquidity, and make an informed judgement on how you think a contract will go in case of a deal. Don't be a victim of rushing into things, especially if something is too good to be true. Remember, in times of crisis, almost everyone is affected. You might end up absorbing a ton of risk if you don't vet your clients.

Ensure Ironclad Contracts

Once you've vetted your clients, don't be lax. Always require a contract, no matter how small a project is. Ensure that everything—from deposits, retainage, and cost estimates—is in order before you sign. Also remember that reusing contracts and only replacing the amounts is not a good practice, you could be putting yourself in greater risk of financial loss if this becomes a habit.

Be Financially Conservative

Even when business is good, being financially conservative always benefits you. Review your finances periodically and consult with professionals if needed. Make sure that you always have enough to cover taxes, payroll, and other overhead expenses. It can be that during good times, pushing the limit of your cash flow pays off. However, during a crisis, this might not pay off well for you. You don't want to find yourself cash-strapped when financing options are hard to come by because everybody is trying to get a loan—or worse, you don't want to be forced into predatory interest rates because your back is against the wall.



California Sub-Bid Request Ads



Is requesting quotes from certified and qualified **MBE, DBE, WBE, SBRA, LSAF** and **HUB** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Const. Area Signs, Asphalt Concrete, Remove Concrete, Hydroseeding, Erosion Control, Portland Cement, Roadway Sign, Asbestos-Cement Pipe Removal, Plastic Pipe, Concreted-Rock Slope Protection, Saw Cutting, Engineering, Survey, SWPPP, Steel Piles, Rebar, Traffic Control, Bore & Jack Steel Casing, Demo, Equipment Rental, Bottom Dump Trucking, Transfer Dump Truck, Super 10 Dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, and Street Sweeping, Fencing and Guard Railing & Barriers

SUPPLIERS

Safety Equipment, Landscaping Materials, Sand & Gravel, Asphalt, Concrete & Cement, Lumber, and Pipe

COACHELLA VALLEY STORMWATER CHANNEL IMPROVEMENT PROJECT - AVENUE 54 TO THE THERMAL DROP STRUCTURE, COACHELLA, CA

Specification No.: 2018-60

DBE GOAL - Fair Share

BID DATE: January 7, 2021 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC

An Equal Opportunity Employer

McGuire and Hester
2810 Harbor Bay Parkway • Alameda, CA 94502
Phone: 510-632-7676 • Fax: 510-562-5209
Contact: Justine Cooper

Sub Bids Requested From Qualified
MBE, WBE, DBE, DVBE
Subcontractors & Suppliers for
Phase 2B Arden Service Area Pipe & Meter Installation
Contract No. 4507

Location: Sacramento, CA

Revised Bid Date: 12-23-20 @ 2 PM

McGuire and Hester is seeking qualified subcontractors in the following trades:

Traffic Control, Trucking/Hauling, Sawcutting, Fencing, Concrete, & Striping.

We will pay up to and including one-half percent (1 1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

An Equal Opportunity Employer

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SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107
Email: sbe@sbeinc.com
Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534
Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper

Mike Prlich and Sons, Inc

5103 Elton Street, Baldwin Park, CA 91706

Office: (626) 813-1700 • Fax: (626) 813-1770

Project: Sun Valley Watershed

Upper Storm Drain System-Phase 1

Owner: Los Angeles County Public Works

Bid Date: December 15th, 2020 at 11:00am

Location: Tujunga Ave & Penrose St,

Los Angeles, CA 91605

Mike Prlich and Sons, Inc is requesting Sub Contractors and Suppliers qualified under Community Business Enterprise (Minority/Women/Disadvantage/Disabled Veterans) owned firms to send quotes for the Sun Valley Watershed Upper Storm Drain System Phase 1 Project.

Qualified Sub Contractors Scope of Work:

Traffic Control, Shoring, Survey, Asphalt and/or Concrete Paving, Fencing, Saw cutting, Drilling, Trucking.

Requirements: Proof of CBE's qualifications, California Contractors License, Insurance, 100% Bonding of Subs prescribed work.

For questions or further information regarding the project, please contact Kevin Dowe at

Bids@mikeprlichandsons.com



California Sub-Bid Request Ads



BAY CITIES PAVING & GRADING, INC.
1450 Civic Court | Concord, CA 94520
Office: (925) 687-6666 | Fax: (925) 687-2122

INVITATION TO BID

Bay Cities Paving & Grading, Inc. invites all certified DBE's to submit bids on the following project:

**SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT
HAYWARD MAINTENANCE COMPLEX (PHASE 2) CIVIL GRADING
CONTRACT No.: 01RQ-102**

Revised Bid Date: December 21, 2020

Sub-trades/suppliers/truckers needed for following work (but not limited to): Differing Site Conditions; District-Caused Delays; Partnering; Dispute Resolution Board; RWP Training; Watchperson; Mobilization (Includes Equipment); Demolition; Cut; Fill; Clearing and Grubbing - Haul-off; Aggregate Subbase, Class 3 Below Wall Footing; Drain Rock Aggregate; 16" Steel Casing; 6" PVC Sewer Lateral C900 Class 200 (5 Ft to 7 Ft Deep Trench); 4" PVC Sewer Lateral C900 Class 200 (5 Ft to 7 Ft Deep Trench); 8" PVC Sewer Main C900 Class 200 (8 Ft to 10 Ft Deep Trench); Sanitary Sewer Manholes; 30" Reinforced Concrete Pipe; 24" Reinforced Concrete Pipe; 18" Reinforced Concrete Pipe; Storm Drain Manhole; Drainage Inlet - Type G2 caltrans - 36" x 36"; Bioretention Basin; 6" Perforated Plastic Pipe Underdrain; Hazardous Materials/ Waste Disposal; Structural Retaining Wall Rebar; Structural Retaining Wall Concrete; Structure Excavation; Structure Backfill; Sheet Pile Wall; 7 Ft CL Barrier Fence; 10 Ft Expanded Metal Fence with Razor Coil; Double 40 Ft Wide Cantilever Slide Gate; 15Ft Swing Gate; 20Ft Swing Gate; 8 Ft Chain Link Barrier with Barb Wire"; Golf Cart and Pedestrian Overcrossing Abutment Rebar; Golf Cart and Pedestrian Overcrossing Abutment Concrete; Overcrossing column and Drilled Concrete Shaft Rebar; Cart Overcrossing; Golf Cart and Pedestrian Overcrossing Abutment Excavation; Golf Cart and Pedestrian Overcrossing Abutment Ground Improvement; 72" Drilled Concrete Shaft Permanent Casing; 78" Drilled Concrete Shaft Permanent Casing; 72" Drilled Concrete Shaft; 78" Drilled Concrete Shaft; 12" Aggregate Base, Class 2; 4" Asphalt Concrete; Caltrans Type 84 Curb; 24" Reinforced Concrete Pipe; 18" Reinforced Concrete Pipe; Storm Drain Manhole; Drainage Inlet - Type G2 caltrans - 36" x 36"; Bioretention Basin; 6" Perforated Plastic Pipe Underdrain; Hazardous Materials/ Waste Disposal; Structural Retaining Wall Rebar; Structural Retaining Wall Concrete; Structure Excavation; Structure Backfill; Sheet Pile Wall; 7 Ft CL Barrier Fence; 10 Ft Expanded Metal Fence with Razor Coil; Double 40 Ft Wide Cantilever Slide Gate; 15Ft Swing Gate 20Ft Swing Gate; 8 Ft Chain Link Barrier with Barb Wire"; Golf Cart and Pedestrian Overcrossing Abutment Rebar; Golf Cart and Pedestrian Overcrossing Abutment Concrete; Overcrossing column and Drilled Concrete Shaft Rebar; Cart Overcrossing; Golf Cart and Pedestrian Overcrossing Abutment Excavation; Golf Cart and Pedestrian Overcrossing Abutment Ground Improvement; 72" Drilled Concrete Shaft Permanent Casing; 78" Drilled Concrete Shaft Permanent Casing; 72" Drilled Concrete Shaft; 78" Drilled Concrete Shaft; 12" Aggregate Base, Class 2; 4" Asphalt Concrete; Caltrans Type 84 Curb.

Plans and specifications for the Project are available for review at our office at 1450 Civic Court, Concord, CA 94520 or can be downloaded, please contact BCPG estimating department for assistance. 100% Performance, Payment Bonds by an admitted surety naming prime contractor as obligee, in the full amount of the subcontractors bid shall be required. Retention will be withheld if subcontractor fails to provide bonds. Bonding assistance is available, Bay Cities Paving & Grading, Inc., will pay bond premium up to 2%. Call Russ Olney or Robert Rosas at (925) 687-6666 for assistance with credit line, bonding, insurance, equipment, supplies and materials. Subcontractors will be required to enter into our standard contract. Items of work can be broken down to facilitate DBE and SBE participation. BCPG will make every effort to work cooperatively with all qualified firms seeking work on this project.

Please be advised, Contractors and Subcontractors must register with the D.I.R (Department of Industrial Relations) in order to bid on public works projects. Registration with the D.I.R. costs \$300 and covers the fiscal year (July 1 to June 30th). To verify the status of your D.I.R. number, please visit: <http://www.dir.ca.gov/Public-Works/Contractors.html>.

Bay Cities Paving & Grading is signatory to the following Unions: Operators, Laborers, Teamsters, & Cement Masons.
Bay Cities Paving & Grading, Inc. is an Equal Opportunity Employer.

REQUESTING SUB-BIDS

From All Qualified **Small Businesses (SBE, *WBE, VOSB, SDVOSB and HUBZone)**

Subcontractors/Sub-consultants/Suppliers/Vendors registered as a small business for:

N62473-16-D-1852 X023, Repairs to the NOTS Pier and Timber Rail on the Wilson Cove Pier on SCI

Owner: NAVFAV Southwest

Period of Performance is 225 calendar days for NOTS Pier & 255 calendar days for Wilson Cove Pier

Reyes Construction is requesting quotes from **Subcontractors**: Barges, Divers and Quality Control
Vendors/Suppliers: Misc. Stainless Steel, Temp Fence, BMP, Misc. Marine Supplies (Bumpers, Cleats), Friction Collars

BID DATE: December 18th at 2PM

REYES CONSTRUCTION, INC.

State License Number 507561
1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 • Fax: 909-622-3053
Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

*Women owned businesses must register on SAM.GOV as a WOSB before being issued a subcontract.

Plans and Specifications can be obtained via iSoft or Sharefile, send your requests to

Brenda Martinez at estimating@reyesconstruction.com

Please email quotes to estimating@reyesconstruction.com



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: John Pottenburgh
Email: johnp@srco.com & estimating@srco.com

Sub-Bids Requested From **DBE, MBE** and **WBE**
Subcontractors & Suppliers for:

**OWNER: DEL ORO WATER COMPANY
RIVER ISLAND DISTRICT-WATER TREATMENT
PLANT PROJECT- REBID**

**LOCATION: PORTERVILLE, CA
BID DATE: JANUARY 5, 2021 @ 2:00 PM**

****ADDENDUM #3****

Scope of Work: The project includes but is not limited to the following elements: the construction of a surface water treatment plant to include the addition of a water treatment packaged modules, along with all associated chemical feed equipment, backwash system, backwash tank, transfer tank, pre-engineered metal building; piping, valving, booster pumps controls and electrical, the installation of a finished water mainline to connect to the existing Territory #1 service area; the installation of two new 500,000 gallon bolted steel finished water storage tanks; the installation of two new 60,000 gallon bolted steel backwash tanks, the installation of one 10,000 gallon backwash transfer tank, the installation of a raw water pipeline and canal turnout structure to divert raw water from the Pleasant Valley Canal to be treated; installation of two separate pipelines to future wells on the water treatment plant (WTP) site; installation of a pre-engineered metal building for storage and maintenance equipment; and an all-weather access road and onsite paving and fencing.

Trades Solicited: Traffic Control, Erosion Control, Demo, Clear and Grub, Earthwork, Trenching, Paving, Fence, Concrete, Pre-Cast, Metal, Door & Frames, Gypsum Board, Painting, Metal Building, Sign & Safety Equipment, Storage Tank, Pipe, Valve, etc, Pump Treatment System, Electrical, HVAC, Roofing, Overhead Door, Trucking, Rebar and Aggregate Supply.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

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California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 99 - CONSTRUCTION ON
STATE HIGHWAY IN MERCED COUNTY IN
MERCED FROM 0.2 MILE SOUTH OF CHILDS
AVENUE OVERCROSSING TO 0.2 MILE
SOUTH OF FRANKLIN ROAD OVERCROSSING**
Contract No. 10-1C1704,
Federal Aid Project No. ACNH-P099(662)E
Disadvantaged Business Enterprise Goal
Assigned is 16%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

Revised Bid Date: January 6, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CLEARING AND GRUBBING/DEMOLITION,
CONCRETE BARRIER, CONSTRUCTION AREA
SIGNS, CHANNELIZERS, BARRICADES, OB-
JECT MARKERS, ELECTRICAL, EROSION
CONTROL, ADL, HAZARDOUS MATERIAL,
LANDSCAPING, LEAD COMPLIANCE PLAN,
METAL BEAM GUARDRAIL, MINOR CONCRETE,
MINOR CONCRETE STRUCTURE, PCC PAVING,
RUMBLE STRIP, SIGN STRUCTURE, STRIPING,
SWPPP/WATER POLLUTION CONTROL PLAN
PREPARATION, TEMPORARY EROSION CON-
TROL, TRAFFIC CONTROL SYSTEMS, UNDER-
GROUND, TRUCKING, WATER TRUCKS, STREET
SWEEPING, CLASS 2 AGGREGATE BASE MATE-
RIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: DAVID CZECH
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**BETHANY DAMS RESTORATION AND
RODENT BURROW PREVENTION**
Contract No. C51612, Specification No. 20-20
Small Business Enterprise Goal Assigned is 25%
Disabled Veteran Business Enterprise
Participation Incentive is 3%

**OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF WATER RESOURCES
1416 Ninth Street, Room 418,
Sacramento, CA 95814**

BID DATE: DECEMBER 16, 2020 @ 4:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises and Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CLEARING AND GRUBBING/DEMOLITION,
CRACK SEALING, ELECTRICAL, EMULSION
SUPPLIER, FABRIC/GEOSYNTHETIC PAVEMENT
INTERLAYER, FENCING, GROUTING, HYDRO-
SEEDING, MINOR CONCRETE, PAVEMENT
MILLING, PILING, ROADSIDE SIGNS, ROCK
SLOPE PROTECTION SUPPLIER, SAWCUTTING,
SHORING, SLURRY SEAL, STRIPING, SURVEY/
STAKING, SWPPP/WATER POLLUTION CON-
TROL PLAN PREPARATION, TEMPORARY ERO-
SION CONTROL, TESTING, TRAFFIC CONTROL
SYSTEMS, TRAFFIC CONTROL/ENGINEER,
UNDERGROUND, TRUCKING, WATER TRUCKS,
STREET SWEEPING.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE/DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 880 - CONSTRUCTION ON
STATE HIGHWAY IN ALAMEDA COUNTY
IN SAN LEANDRO AT
WASHINGTON AVENUE OVERCROSSING**
Contract No. 04-4J7304,
Federal Aid Project No. ACHSIM-8801(911)
Disadvantaged Business Enterprise Goal
Assigned is 15%

**OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: DECEMBER 15, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CONSTRUCTION AREA SIGNS, ELECTRICAL,
EMULSION SUPPLIER, EROSION CONTROL,
HYDROSEEDING, K-RAIL SUPPLIER, LEAD
COMPLIANCE PLAN, MINOR CONCRETE, OB-
JECT MARKERS, ROADSIDE SIGNS, STRIPING,
SWPPP/WATER POLLUTION CONTROL PLAN
PREPARATION, TESTING, TRAFFIC CONTROL
SYSTEMS, TRAFFIC CONTROL MATERIAL SUP-
PLIER, UNDERGROUND, TRUCKING, WATER
TRUCKS, STREET SWEEPING, CLASS 2 AG-
GREGATE BASE MATERIAL, HOT MIX ASPHALT
(TYPE A) MATERIAL.**

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California Sub-Bid Request Ads



Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 • Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Small Business Enterprise (SBE) & Disabled Veteran Business Enterprise (DVBE) subcontractors, suppliers, and truckers for the following project:

BETHANY DAMS RESTORATION & RODENT BURROW PREVENTION
STATE OF CALIFORNIA, DEPT. OF WATER RESOURCES
SPECIFICATION NO. 20-20 / CONTRACT NO. C51612 • SBE PARTICIPATION GOAL - 25%

Bids: 12/16/2020 @ 4 PM

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

REQUESTING SUB-BIDS From All Qualified *Small Businesses (SBE, *WBE, VOSB, SDVOSB and HUBZone)*

Subcontractors/Sub-consultants/Suppliers/Vendors registered as a small business for:
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Period of Performance is 225 calendar days for NOTS Pier & 255 calendar days for Wilson Cove Pier

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Subcontractors: Barges, Divers and Quality Control
Vendors/Suppliers: Misc. Stainless Steel, Temp Fence, BMP, Misc. Marine Supplies (Bumbers, Cleats), Friction Collars

BID DATE: December 18th at 2PM

REYES CONSTRUCTION, INC.

State License Number 507561
1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 • Fax: 909-622-3053
Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services. *Women owned businesses must register on SAM.GOV as a WOSB before being issued a subcontract. Plans and Specifications can be obtained via iSgft or Sharefile, send your requests to Brenda Martinez at estimating@reyesconstruction.com

Please email quotes to estimating@reyesconstruction.com



Business Toolkit

8 tips for recruiting top construction talent

Construction companies that are willing to address today's small candidate market and take the necessary measures to ensure that they get ahead of the competition will be the companies that win out and hire the best workers. Follow these tips for addressing the challenge and finding the top talent for your construction company:

Position Yourself

If your company uses modern techniques, equipment, technology and tools, that's something you need to promote about your company. But to actually entice people to come work for you, you need to find them and take the message to them. Whether its high schools, colleges, job fairs, etc., those are all great places for you to talk about and show what the real construction world is like, along with what working for your company would be like.

Streamlined Process

A long, drawn out interview process with too many meetings and delayed responses will lead to missed opportunities. Many times, candidates that your company is interested in might have multiple opportunities presented to them during the time they are looking, so you have to make sure your hiring process is streamlined and effective for best results.

Tangible Results

Craftwork and trades work are great areas for people who would like the satisfaction that comes

from seeing tangible results at the end of each day. Try highlighting this benefit when you are talking to prospective employees to increase interest in the jobs you are trying to fill.

Job Training

Develop training programs for new and current employees. Not only will this allow you to get new employees at the level you need them at, but it will allow you to keep current employees sharp. This is also great for career progression since the ability and option to grow in a company is important to many.

Competitive Compensation

The days of making low offers and hoping you can snag someone up for cheap are over. Always ask yourself if the offer you are about to present is one that would truly attract the top talent in your area or if the difference of \$5,000 to \$10,000 in base salary is more important than the cost of a poor hire.

Pursuing Passive Candidates

Even though these people are generally satisfied with their current position, that doesn't mean that they wouldn't consider a different opportunity that might be better. It wouldn't hurt to put some time and effort into engaging with them and even interviewing them. These candidates might be harder to attract but they might be convinced to seriously consider a company with the right process, offer and culture.

Honesty Is the Best Policy

Always speak openly and honestly with your candidates during the interview process for best results. Work hard to identify what you might be able to provide them with, that they aren't receiving from their current employer ... or in other words, figure out what it would take to get them to work for you instead. Discuss the things that motivate and challenge them, or areas like advancement, compensation, etc.

Focus on What You Have

Retaining the employees you currently have should always be a top priority. Make sure your employees are happy and satisfied ... and if they are unsatisfied with anything, get feedback and figure out how to make it better.

Hiring top talent for your construction company can be a real challenge, taking a large amount of time and effort to search through a small candidate market. And although there are many things to consider when trying to recruit talent for your company, if you focus on following these tips in addition to following your instincts about your prospective employees, you will be more likely to acquire and retain successful hires.

SOURCE:

<https://buildertrend.com/blog/8-tips-for-recruiting-top-construction-talent/>



California Sub-Bid Request Ads



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: **ERIC ALLRED**
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**19th STREET BART TO LAKE MERRITT
URBAN GREENWAY PROJECT**
Project No. 1003211

Federal Project No. ATPL-5012(144)
Disadvantaged Business Enterprise Goal
Assigned is 11%

**OWNER: CITY OF OAKLAND - 1 Frank H.
Ogawa Plaza, Room 104, Oakland, CA 94612**

BID DATE: DECEMBER 17, 2020 @ 2:00 P.M.

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to: ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, LANDSCAPING, MINOR CONCRETE, PAVING STONE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site.

Fax your bid to (510) 261-0478 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: **ERIC ALLRED**
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

CASTRO RANCH ROAD REHABILITATION
Federal Project No. STPL-5137(052)
Disadvantaged Business Enterprise Goal
Assigned is 14%

**OWNER: CITY OF RICHMOND,
450 CIVIC CENTER PLAZA,
RICHMOND, CA 94804**

BID DATE: DECEMBER 17TH, 2020 @ 2:00 P.M.

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to: AC DIKE, ADJUST IRON, CIR SUBCONTRACTOR, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, LANDSCAPING, MBGR, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site www.ci.richmond.ca.us/bids.

Fax your bid to (510) 261-0478 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: **JAMES YACKLEY AND JOE GOEHRING**
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 101
STATE HIGHWAY IN THE CITY AND COUNTY OF SAN
FRANCISCO FROM THE
SAN MATEO COUNTY LINE TO
THE BAYSHORE VIADUCT**
Contract No. 04-4J3904,
Federal Aid Project No. ACHSNH-Q101(379)E
Disadvantaged Business Enterprise Goal
Assigned is 12%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

REVISED BID DATE: JANUARY 5th, 2021 @ 2:00 P.M.

GBI & Myers are soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Gallagher & Burk, Inc.

CONTACT: JAMES YACKLEY jyackley@desilvagates.com

AC DIKE, CONCRETE BARRIER, CONSTRUCTION AREA SIGN, ELECTRICAL, EROSION CONTROL, LEAD COMPLIANCE PLAN, MBGR, MINOR CONCRETE, PAVEMENT GROOVING, PAVING FABRIC, PCC GRINDING, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

**MYERS CONTACT: JOE GOEHRING 916-283-9950
jgoehring@myers-sons.com**

TRAFFIC CONTROL, TEMPORARY CONCRETE WASH-OUTS, BASE BOND BREAKER MATERIALS, RAPID SETTING CONCRETE MATERIALS, PCC SAWCUTTING FOR REMOVALS, DOWEL BAR MATERIALS, REPLACE JOINT SEAL (SILICONE).

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site.

Fax your bid to (510) 261-0478 to the attention of Estimator James Yackley If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

Protecting Construction Cash Flow During Tough Times

Continued from page 1

Retain Your Best People

Protecting your revenue also means making good on the projects you do sign on to, and the key for this is to hold on to the people who you know are reliable, trustworthy, and deliver good work. In times of crisis, employee turnover is high so job anxiety can be something your people are dealing with. This can impact their work performance, in turn affecting the quality of your work and your reputation. During tight periods, reputation is everything. Retaining your best people leads to retaining your contracts and getting repeat customers—so take care of your employees!

These are just some strategies that you need to keep in mind in times of financial crisis. Construction is one of those fields that can sustain itself even on tough times, so you want to make sure that you're doing your best to stay part of that forward march.

SOURCE:

www.constructconnect.com/blog/protecting-construction-cash-flow-during-tough-times



A & B Construction

1350 4th Street, Berkeley, CA 94710
Phone: 510-999-6000 • Fax: 510-982-3636

A & B Construction requests proposals/quotes from all qualified and certified Small Business Enterprise (SBE) and Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, service providers and truckers for the following project:

**HAYWARD MAINTENANCE COMPLEX, PHASE 2
CIVIL GRADING
BART #01RQ-102**

Bids: 12/22/2020 @ 2 pm

The work includes but is not limited to: SWPPP; Demolition; Hazardous Waste & Contamination; Precast Concrete; CIP Concrete; Concrete Reinforcing; Metal Welding; Metal Fabrications; Painting; Graffiti-Resistant Coatings; Sanitary Sewerage; Earthwork; Clearing & Grubbing; Steel Sheet Piles; Drilled Concrete Piers & Shafts; Shoring & Underpinning; AC Paving; Concrete Curbs, Gutters & Walks; Pavement Markings; Chain Link Fences & Gates; Expanded Metal Fences & Gates; Utilities; Trenching & Backfilling for Utilities; Pipe Jacking & Boring; Storm Drainage Utilities; Bioretention Areas

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE and SBE certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE and SBE certified suppliers, subcontractors, truckers. A&B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A&B's approval. A&B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A&B's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

For plans and specifications:

<https://suppliers.bart.gov/psp/BRFPV91/SUPPLIER/ERP/h?tab=DEFAULT>

For questions and concerns please contact

A&B's estimating department:

Email: AB_Estimating@a-bconstruction.net

Phone: 510-999-6000 • Fax: 510-982-3636

nibbi

Project Name: 4840 Mission Street GMP DIV 2-33

Location: San Francisco, CA

Pre-Bid Call: January 04, 2021 @10:00am

Bid Due Date: January 15, 2021 @2:00pm

Labor Reqs: Prevailing Wage

Project Schedule: Est. Start: May 2021

Nibbi Brothers has been selected as the General Contractor for the 4840 Mission Street project in San Francisco. We are in receipt of the Bid Set and are currently requesting bid proposals from qualified subcontractors including those certified as SBE's for DIV 02-33. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. We strongly encourage SBEs to bid and participate on this project. For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Selormey Dzikunu at the City and County of San Francisco Contract Monitoring Division via email Selormey.Dzikunu@sfdpw.org. Proposals are due no later than 2:00pm on Friday, January 15, 2021 online via the Building Connected website. Please note a completed Bid Form will need to be submitted for each trade/bid package you are bidding on in order to be considered. The required Nibbi Bid Form is now located electronically via BuildingConnected. 4840 Mission Street will be one of the first major developments in the Excelsior District in nearly 25 years. This unique mixed-use development will extend from Mission Street, the Excelsior's commercial "Main Street," through to Alemany Boulevard, a major residential boulevard. The plus/minus 1.5-acre project site is currently occupied by the Valenti Marini Perata Funeral home. This large site provides a unique opportunity to establish a mixed-use, affordable housing development that includes quality public spaces, commercial spaces as well as providing a new home for the community-based Mission Neighborhood Health Clinic. The overall development site is plus/minus acres and includes up to 137 below market rate affordable rental units over a new plus/minus 10,000 square foot Clinic and a plus/minus 6,000 square commercial space. 100% of the units are affordable. The development includes 39 residential parking stalls that are not visible from the street that are located partially below grade and accessed from Alemany Blvd at the lowest end of the site. Mission Street, being the high-quality transit corridor, supports the proposal for providing minimal parking for the affordable housing, prioritizing residents who do not own or require individual vehicles, as San Francisco's transit first policy.

For any questions on accessing the bidding documents, please contact Jacqueline Leiva, Precon & Estimating Coordinator via email, jacqueline@nibbi.com. For specific questions regarding this project, please contact Mackenzie Courtney, Preconstruction Manager via email, mackenziec@nibbi.com.



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the
OUTREACH ORDER FORM:
www.sbeinc.com/services/diversity_outreach.cfm



California Sub-Bid Request Ads



JOINT VENTURE

Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Clear & Grub, Concrete Barrier, Construction Stake, Demo Minor, Earthwork & Base, Electrical Hwy, Fence & MBGR, Minor Flat Conc, Joint Seals, Landscape, Erosion Control, Metal Bridge Rail, Minor Conc Struct, Pavement Grinding, Paving PCC, Plane A C, Paving Asph Conc, A C Dike & Misc., Recycle A C - Disposal, Pile Drive, Prestress Conc, Rebar, Rock Slope Protect, Signs Roadside, Strip & Mark, Struct Conc - Place/Fin, Struct Conc - Bridge, Struct Conc - Footing, Struct Conc - Box Culv, Struct Excavate Bridge, Struct Excavate Site, Traffic Control, Trucking Dirt Haul, Trucking High/Low Haul, Underground Drainage, and Underground Sewer Pipe

SUPPLIERS

Aggregate, Rip Rap Mat'l, Conc Pumping, Consult - Enviro Comply, Const Supply - Gen, Const Sup - BR Bearing, Equip Rent - Crane, Equip Rent -Dirt/Gen, Equip Rent - Small Only, Form Systems, Form Liners, Joint Seal ASM, K-Rail, Lumber & Timber, Metal Bridge Rail, Misc Iron & Steel, Misc Metal Bridge, Pipe - Steel, Pipe - Corr Steel, Pipe PVC, Precast Conc Pipe, Ready Mix Conc, Ready Mix Portable, and Traffic Control Supply

GREEN TREE BOULEVARD EXTENTION

Project No. BM021-064

Location: Victorville, CA

DBE GOAL 16%

BID DATE: JANUARY 7TH, 2021 at 2:30 p.m.

All Quotes Due Prior

Sukut / Myers & Sons JV

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Steve Gonzalez

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available by Sukut / Myers & Sons, FTP site, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut / Myers & Sons will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut / Myers & Sons JV Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Steve Gonzales at Sukut Construction for assistance in responding to this solicitation.

Sukut / Myers & Sons JV listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut / Myers & Sons JV

An Equal Opportunity Employer



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Greg Souder

REQUEST FOR DBE

SUBCONTRACTORS AND SUPPLIERS FOR:

Place HMA, RHMA, aggregate base and fiber optic system

Hwy 50 Rancho Cordova

Caltrans #03-1F1504

BID DATE: January 13, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Temporary Crash Cushion, Construction Area Signs, Traffic Control System, Plastic Traffic Drums, Portable Radar Feedback Sign, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis and Annual Report, Sweeping, Treated Wood Waste, Biologist, Biological Resource Information Program, Clearing & Grubbing, Temporary High Visibility Fence, Soil Amendment, Planting & Irrigation, Compost, AC Dike, Data Core, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Rock Slope Protection, Misc. Iron & Steel, Pavement Marker, Milepost Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Alternative In-Line Terminal System, Concrete Barrier, Striping & Marking, Locating and Mapping Underground Facilities, Fiber Optic Cable Systems, Modify Sign Illumination Systems, Modify Traffic Monitoring Systems, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

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OUTREACH ORDER FORM:
www.sbeinc.com/services/diversity_outreach.cfm

